



Laporan Penjualan Tahun : 2023

Per Sales

#	Nama Sales	Selling	%	Discount	Net Sales	Cost
1	Alinda	Rp 287,736,000	3.71%	Rp 50,000	Rp 287,736,000	Rp 250,063,954
2	Desti	Rp 2,569,741,000	33.10%	Rp 0	Rp 2,569,741,000	Rp 2,309,343,707
3	diny	Rp 2,032,674,135	26.18%	Rp 0	Rp 2,032,674,135	Rp 1,861,320,083
4	dede	Rp 496,528,690	6.40%	Rp 1,050,000	Rp 496,528,690	Rp 427,955,516
5	andre	Rp 1,956,313,100	25.20%	Rp 140,000	Rp 1,956,313,100	Rp 1,753,879,150
6	Peti	Rp 250,359,204	3.23%	Rp 0	Rp 250,359,204	Rp 226,555,822
7	Gine	Rp 3,380,311	0.04%	Rp 0	Rp 3,380,311	Rp 3,319,961
8	Apriadi	Rp 166,268,500	2.14%	Rp 0	Rp 166,268,500	Rp 144,165,437
Total		Rp 7.763.000.940	100.00%	Rp 1.240.000	Rp 7.761.760.940	Rp 6.976.603.630

Per Customer

#	Customer	Selling	%	Discount	Net Sales	Cost
1	Individu	Rp 502,954,000	6.48%	Rp 50,000	Rp 502,954,000	Rp 443,404,874
2	PT Bio Farma	Rp 4,050,566,929	52.18%	Rp 0	Rp 4,050,566,929	Rp 3,663,627,200
3	PERBANAS	Rp 989,910	0.01%	Rp 0	Rp 989,910	Rp 839,910
4	-	Rp 555,929,000	7.16%	Rp 1,050,000	Rp 555,929,000	Rp 484,886,063
5	Tour Customer	Rp 1,917,568,100	24.70%	Rp 0	Rp 1,917,568,100	Rp 1,720,779,495
6	PT Sari Ater	Rp 7,370,001	0.09%	Rp 0	Rp 7,370,001	Rp 7,148,424
7	PT PERSIB	Rp 399,330,000	5.14%	Rp 0	Rp 399,330,000	Rp 363,620,985
8	PT Sangkuriang	Rp 8,185,000	0.11%	Rp 0	Rp 8,185,000	Rp 7,425,350
9		Rp 30,458,000	0.39%	Rp 0	Rp 30,458,000	Rp 27,879,119
10	AMA Institute	Rp 1,410,000	0.02%	Rp 0	Rp 1,410,000	Rp 1,220,000
11	FIT	Rp 1,340,000	0.02%	Rp 0	Rp 1,340,000	Rp 1,205,000
12	PT OTTO	Rp 42,722,500	0.55%	Rp 0	Rp 42,722,500	Rp 41,684,648
13	Ciater Explore	Rp 12,000,000	0.15%	Rp 0	Rp 12,000,000	Rp 10,080,000
14	PUPR Semarang	Rp 2,200,000	0.03%	Rp 0	Rp 2,200,000	Rp 0
15	Adventour	Rp 13,351,000	0.17%	Rp 140,000	Rp 13,351,000	Rp 10,975,000
16	Direktorat Jenderal Perumahan	Rp 14,300,000	0.18%	Rp 0	Rp 14,300,000	Rp 14,300,000
17	PUPR	Rp 32,700,000	0.42%	Rp 0	Rp 32,700,000	Rp 28,851,155
18	Dinas Badan Pembinaan Ideologi Pancasila	Rp 24,750,000	0.32%	Rp 0	Rp 24,750,000	Rp 23,478,470
19	hypermart MTC	Rp 19,500,000	0.25%	Rp 0	Rp 19,500,000	Rp 15,704,000
20	INDO RACE	Rp 7,600,000	0.10%	Rp 0	Rp 7,600,000	Rp 7,120,000
21	Kawan Plesir	Rp 9,350,000	0.12%	Rp 0	Rp 9,350,000	Rp 4,786,437
22	CV. CIPTA MULIA LAKSANA	Rp 52,762,500	0.68%	Rp 0	Rp 52,762,500	Rp 48,060,000
23	(AR Tour)	Rp 1,050,000	0.01%	Rp 0	Rp 1,050,000	Rp 735,000
24	PT. CWS KAO INDONESIA	Rp 54,250,000	0.70%	Rp 0	Rp 54,250,000	Rp 48,508,500
25	PERGATSI Jawa Barat	Rp 364,000	0.00%	Rp 0	Rp 364,000	Rp 284,000

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Total		Rp 7.763.000.940	100.00%	Rp 1.240.000	Rp 7.761.760.940	Rp 6.976.603.630

Bandung, 23 Jan 2024
dicetak oleh,

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